

COMPANY OVERVIEW

Innovative Environments is a Michigan-based enterprise audiovisual and technology integrator providing design, engineering, procurement, installation, programming, commissioning, training and lifecycle support. IE delivers standardized collaboration environments, complex large-format AV systems and repeatable multi-site deployments for corporate and institutional clients nationwide.

CORE COMPETENCIES

- AV/UC system design, engineering, integration, programming and commissioning
- Microsoft Teams Rooms, unified communications and wireless collaboration
- Conference rooms, boardrooms, training rooms, war rooms and auditoriums
- AV-over-IP, video walls, large-format projection and digital signage
- DSP audio, ceiling microphones, sound reinforcement, background music and sound masking
- Enterprise room standards, warehouse staging, deployment logistics and QA/QC
- Managed meeting-room support, lifecycle refreshes and nationwide technology rollouts
- Low-voltage/data coordination, network integration, access control and surveillance

SELECTED PAST PERFORMANCE

REGIONAL CREDIT UNION HEADQUARTERS

Sterling Heights, MI | \$850K | 2019

Turnkey technology integration for a new 40,000 sq. ft. headquarters encompassing AV/UC, network/data, access control and surveillance. Engineered Crestron DM NVX AV-over-IP distribution to 50+ displays, standardized collaboration spaces, centralized scheduling/management and complex divisible training-room systems.

PUBLICLY TRADED REAL ESTATE COMPANY HQ

Royal Oak, MI | \$1.2M | 2023

Turnkey design, engineering, deployment, programming, commissioning and training. Delivered 10 Microsoft Teams conference rooms, a war room with dual 136-inch LG video walls, a 260-inch auditorium system, 27 offices with displays/wireless presentation, AV-over-IP, digital signage, Teams-integrated door/gate intercom, building audio and sound masking.

NATIONAL ENGINEERING & CONSULTING FIRM

Nationwide | 2016-Present | 300+ Projects

Long-term enterprise AV integration partner supporting continuous technology modernization across U.S. offices, typically completing 30-40 locations annually. The program has evolved from Crestron BYOD environments to Logitech/Microsoft Teams Rooms and includes Commend, LG, Biamp, QSC, Shure and Sennheiser technologies.

FEDERAL PROFILE

UEI
T5B4ML1TLD65**CAGE**
7YQA4**PRIMARY NAICS**
541512**DESCRIPTION**
Computer Systems Design Services**SECONDARY NAICS**
238210 | 541330
541519 | 541990**KEY PSC CODES**
N059 | J059 | 5830
5836 | R425 | 6940

DIFFERENTIATORS

- 5,200+ rooms deployed
- 98% on-time delivery
- 49-state deployment capability
- Design-through-support accountability
- Enterprise standards & repeatable rollouts
- AV + IT/network integration expertise

REPRESENTATIVE TECHNOLOGIES

Crestron | Logitech | Microsoft Teams | LG | Biamp
| QSC | Shure | Sennheiser | Yealink | Cisco |
Commend

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